

COMPANY PROFILE 2026



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Welcome, let's build success together.

Rahadian Mahendra

President Director

At PT Airindo Sakti, we are dedicated to providing top-tier heavy equipment and unparalleled customer support.

We are your one-stop solution for heavy equipment needs. With over 40 years of experience, we are the exclusive distributor of leading brands like Soosan Hydraulic Breakers, Brokk Demolition Equipments, JCB Equipments, and Hyundai Forklifts in Indonesia.

We serve diverse sectors, including mining, construction, and material handling, with quality and reliability.

We deliver quality and reliability you can trust.

*Your Success,
Our Mission*

The Company

Leading distributor of premium heavy equipment in Indonesia since 1982.

Originally focused on Atlas Copco products, our expertise in distribution and after-sales service has propelled us to market leadership.

By prioritising exceptional support, including timely service and parts availability, we've consistently exceeded customer expectations.

In 1992, PT Airindo Sakti transitioned to a dedicated distributor company, solidifying our position in the industry.

As a family-owned business, we bring a personal touch to our operations. Our team is passionate about delivering top-tier equipment and unparalleled service, ensuring long-lasting partnerships with our valued customers.

Our deep-rooted commitment to quality, reliability, and customer satisfaction has driven our success for over four decades.

A deep commitment to *quality, reliability, and customer satisfaction*

has been the foundation of our success for more than forty years.



Vision

To be the **premier provider** of heavy equipment solutions in Indonesia, renowned for our **exceptional quality, reliability, and customer service**.

Mission

To build enduring partnerships with our customers and partners by delivering innovative, high-performance heavy equipment, coupled with unparalleled support and service.



Core Values



Family

Commitment to treating colleagues like family, fostering strong relationships, and creating a supportive work environment.



Openness

To inform the real situation, being minded, open to critics & new way of works.



Urgency

Have sense of pro-active in taking actions or completing tasks.



Resilience

Ability to bounce back from difficult situation. Adaptability, toughness & creativity. We strive to improve.

The Milestone

The history of our heavy equipment sales journey began more than 40 years ago.

1982



1991



- Established 1982 as PT Atlasco Sakti.
- First Atlas Copco distributor in Indonesia.
- Initially sold air compressors, construction equipment, and pneumatic tools.
- Current focus is on distributing a wide range of Atlas Copco Light Towers.

- PT Atlasco Sakti officially changed its name to PT Airindo Sakti.
- The rebranding aimed to highlight its Indonesian identity and refresh the corporate image.
- This strategic move was followed by the opening of new branches in Surabaya (1983) and Semarang (1991).

1992



1996



1997



Our team successfully delivered 100 units of 20-ton Excavators and 10 Long Arm Excavators to support shrimp farming operations in South Sumatra.



We strengthened our construction sector position in 1996 by becoming the exclusive distributor for three major heavy equipment brands, notably Aveling Barford from the UK.

2000



Following the acquisition of Samsung Material Handling by Clark Material Handling, we officially became a dealer and supplier for Clark Forklifts.



As the initial step in our Indonesian expansion, we were previously affiliated with PT Daya Kobelco Construction Machinery Indonesia.

2001



Since 2001, we have been the authorized Soosan dealer, holding the exclusive distribution rights for Soosan Breakers in Indonesia.

2008



As the sole distributor of **Brick-ing Solutions** in Indonesia since 2008, we provide the safest, most efficient, and lightest brick-laying machines for rotary kilns.

2009



We were formerly the distributor for **Haulotte** (France), offering their full line of aerial work platforms.

2012



In 2012, we have been a trusted distributor for **Cool Power Genset**, offering high-performance diesel and gas generator sets. Ranging from 4 kVA to 3500 kVA and featuring world-class engines, our power solutions are built to drive productivity across the industrial, mining, and construction industries.

2017



2014



We have been the authorized dealer for **Tonly** Mining Trucks since 2014, providing reliable, high-capacity **30-60 ton** dump and rigid truck solutions.

2022

With two decades of expertise in the forklift industry, we are well-positioned to serve the Indonesian market effectively.



We successfully facilitated the entry of **Hyundai**'s world-class brand into the Indonesian market by selling their 30-ton forklift unit as their official dealer.

2025



In 2025, we officially became the authorized dealer for **Puzzolana**, Asia's largest **crusher** manufacturer, completing our product offerings for the construction and mining sectors.

The Industries

We support the heavy equipment needs across five industry sectors.

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**At Airindo Sakti,
we provide your industry
with the best solutions,
not just equipment.**

**We select only reliable
products to help you face
every challenge.**



Mining

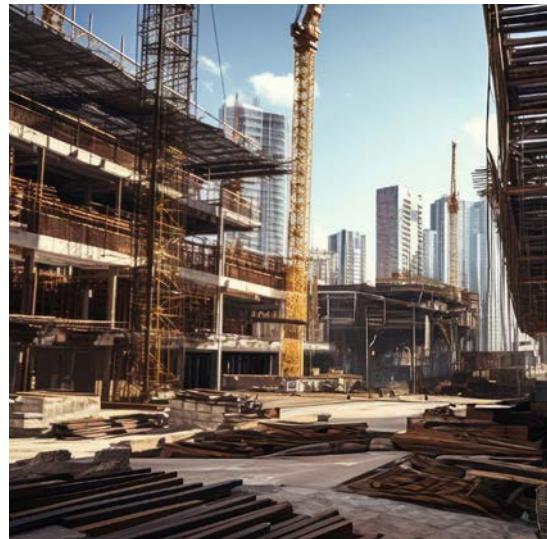


The mining industry relies on a diverse range of tough and efficient heavy equipment to support all operations, from excavation to maintenance.

- **Tonly Off-Road Mining Truck:** Transport large volumes of material, even across challenging terrain.
- **JCB Excavator:** Used for essential excavation, loading, and material handling.
- **JCB Backhoe Loader & Soil Compactor:** Employed for work area preparation and site maintenance.
- **JCB Loadall Telescopic Handlers with Tyre Handler:** Facilitate the maintenance and easy tire replacement of heavy equipment.
- **Atlas Copco Light Tower:** Provide maximum illumination to ensure safety and productivity during night operations.

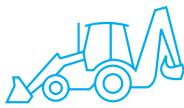


Construction



The construction industry relies heavily on diverse heavy equipment to build sustainable and efficient infrastructure.

- **Soosan Breaker:** Efficiently breaks up concrete and rock.
- **JCB Excavator:** Handles various tasks including digging, loading, and material handling with precision.
- **JCB Soil Compactor:** Compacts soil and ground materials effectively.
- **JCB Backhoe Loader:** Provides flexible lifting and material movement solutions.
- **JCB Loadall Telescopic Handler:** Offers an efficient solution for heavy lifting.
- **Tonly Off-Road Dump Truck:** Transports heavy materials across challenging off-road terrain.
- **Puzzolana Crusher:** Processes raw materials to produce construction aggregates.



Forestry



In the forestry industry, **JCB** provides versatile heavy equipment to support more efficient and sustainable work in the field.

- **JCB Mini Excavator (Zero Tail Swing):** Ideal for clearing vegetation and detailed work in restricted areas.
- **JCB Backhoe Loader:** Efficient for digging, loading, and constructing forest roads.



Smelter & Cement



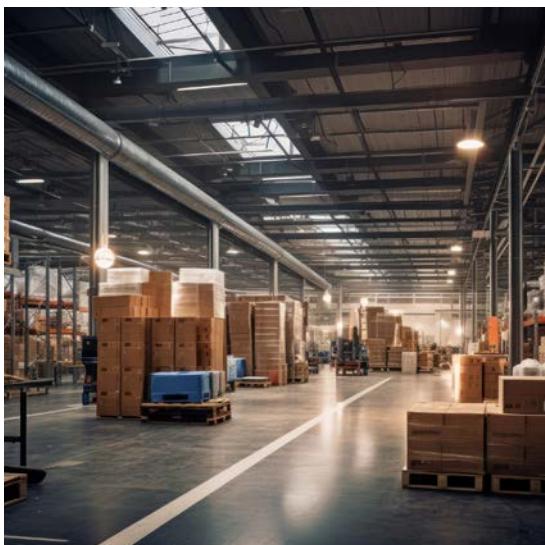
Refractory & Demolition Solutions for Extreme Conditions.

The smelting and cement industries require robust machinery for refractory demolition in extreme, high-temperature working environments.

- **Brokk Demolition Robots:** High-tech demolition robots specially designed for high heat. Various models and attachments ensure fast and safe demolition.
- **Bricking Solutions:** Manufacturer of premium, custom-designed equipment for safely and efficiently installing refractory bricks inside kilns or ladles.
 - * **Ez Flexx 50:** An adaptive model that conforms to kiln shapes and offers rapid assembly for maximum time efficiency..
 - * **Support Accessories:** Includes Safety Cage (kiln inspection), *Ez-Lift Platform* (silo access), and *Conveyor Belt* (safe & efficient material transfer).
- **Epiroc Breakers:** Specialized demolition and breaking tools that further enhance Brokk's capability in these industries.



Material Handling



Efficiency in goods movement and storage is key in this industry, supported by specialized machinery.

- **JCB Loadall Telescopic Handler:** Provides versatile vertical lifting, loading, and transportation of heavy material using its extendable boom.
- **JCB Backhoe Loader:** Excels in combined digging, loading, and material handling operations.
- **Hyundai Forklift:** Essential for efficient pallet and goods transfer in storage and distribution hubs.

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We provide top-tier heavy equipment to maximize your performance and reduce operating costs.

Equipments

Explore our range of premium equipments.



Authorized Distributor & After Sales Service of:

SOOSAN
CEBOTICS

TONLY

Atlas Copco
LIGHT TOWER

BROKK[®]

 **BRICKING
SOLUTIONS**
A DIVISION OF **BROKK**

JCB

HYUNDAI
MATERIAL HANDLING


PUZZOLANA

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**We curate world-class
heavy equipment solutions
from top global
manufacturers to ensure
premium quality and peak
efficiency for your business.**



Soosan Hydraulic Breaker



With over 100,000 global units sold, the **SOOSAN** breaker is renowned for delivering best-in-class power, even with a lightweight design. PT Airindo Sakti, the official dealer of **Soosan Cebotics** (new 2025 branding) since 2001, proudly leads the market for Soosan breakers in Indonesia.

SB Line



Small Range
Carrier Weight 6 - 21 T
(Semi-box & Side Type)

Medium Range
Carrier Weight 18 - 35 T
(Semi-box & Side Type)

Heavy Range
Carrier Weight 28 - 90 T
(Semi-box type)

SQ Line



Small Range
Carrier Weight 7 - 21 T

Medium Range
Carrier Weight 18 - 35 T

Heavy Range
Carrier Weight 30 - 90 T

ET Line



ET 200
Carrier Weight 18 - 25 T

ET 300
Carrier Weight 25 - 32 T



Tonly Off-Road Dump Truck



Tonly Heavy Industries offers over 30 types of off-road products across four main series (40T, 50T, 60T, and 70T), plus specialized off-road vehicles.

As a pioneer in China's off-road vehicle industry, Tonly commands over a 30% market share. Our products are widely used in mining, hydroelectric, and large-scale construction projects, with exports spanning Russia, Southeast Asia, and beyond.

TL 849R



TL 875KR



TL 855



TL 859R



TLM 50



Atlas Copco Light Tower

Atlas Copco
LIGHT TOWER



The HiLight range. Your site, your light!

The HiLight range of lighting towers were designed to offer the widest choice when it comes to finding the light tower that is right for your application.

We provide a wide range of industries with a flexible and dynamic set of lighting options, while addressing all aspects of efficiency and safety. You can also be assured of the robust build quality and compact size for which Atlas Copco is globally recognized.

Metal Halide Portable Light Tower



The robustness of the Metal halide light towers make them very suitable for tough environments such as **quarries**, as well as **multiple drop rental applications**.

Portable Diesel LED Light Tower



Designed for **construction and mining**, the LED light tower lens illuminates areas up to 5,000 m² with maximum brightness, ensuring safer and more productive work.



Demolition Robots, Descaler & Breaker Attachment



Thousands of Brokk demolition robots are operating in successful projects worldwide, spanning over 100 countries. Brokk continuously innovates—developing new machines, technology, and services — to ensure it remains the best choice.

Our ultimate goal is to provide safe, efficient, powerful, and profitable tools for your demolition work.

PIONEERING DEMOLITION SINCE 1976

Demolition Robots



Descaler



Breaker Attachment



 **Epiroc**
Partner

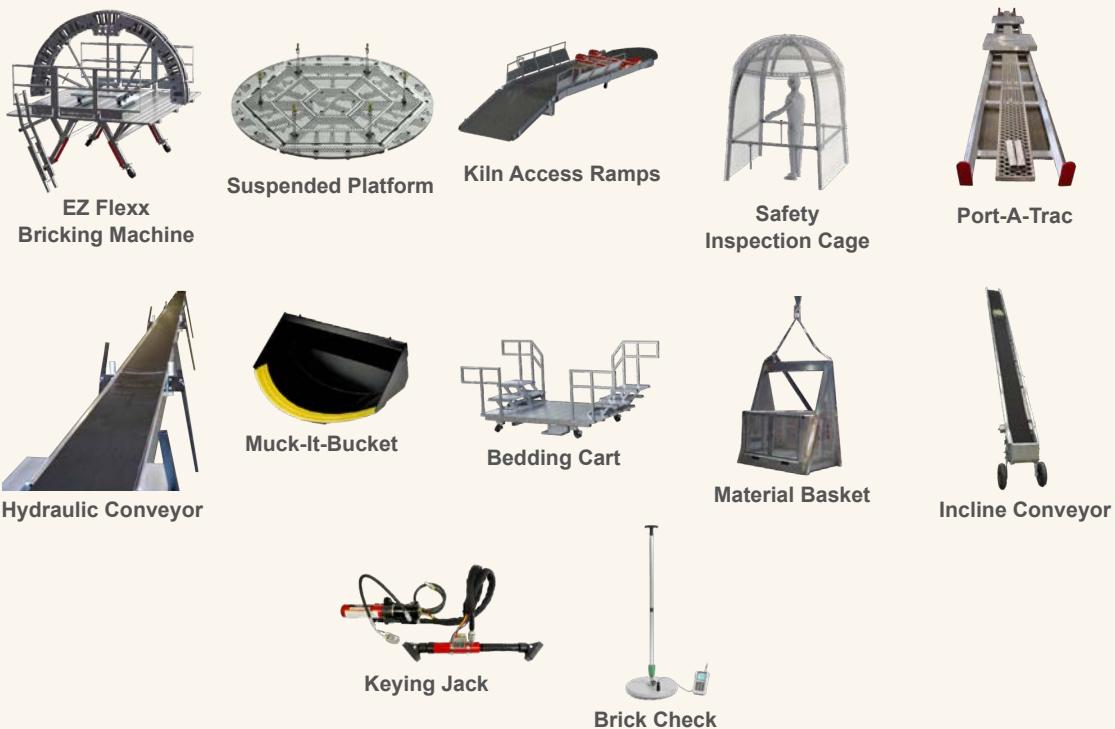


Bricking Machines



For over 50 years, **Bricking Solutions** has manufactured specialized rotary kiln refractory maintenance products that form our "Refractory Maintenance Circle."

Our bricking machines and custom maintenance products are designed for **superior safety** and **cost-efficiency**, helping your plant ensure quick, high-quality, and secure kiln maintenance.





JCB Equipments



As a leading global construction equipment manufacturer, JCB designs highly productive and fuel-efficient products that ensure high investment returns for our loyal customers in Indonesia.

Discover our comprehensive range of **Excavators, Backhoe Loaders, Telescopic Handlers, and Soil Compactors**.



Tracked Excavator

Compact Excavator

Backhoe Loader

Telescopic Handler (Loadall) Compaction Equipment

Hyundai Forklifts



Hyundai offers the right forklift for every need.

Our equipment is manufactured to the highest standards, ensuring reliable daily performance. With a diverse model range — **perfect for handling concrete or lumber, loading warehouses or trucks, both indoors and outdoors** — Hyundai forklifts are engineered to make heavy work easier.



Diesel



Electric



Warehouse Equipment



Puzzolana Crushers



As Asia's largest crushing and screening equipment manufacturer, **Puzzolana** India is synonymous with innovation and excellence.

Our high-quality equipment is built with cutting-edge technology to reduce production costs. We support various sectors, including **Aggregate, Cement, Iron Ore, Mining, Steel, and many others.**

Crushers - Static Crusher Plant



Jaw Crusher



Cone Crusher

Mobile Crusher



Capacity 120, 200, 250, 350 & 450 TPH

DELIVERING EXCELLENCE

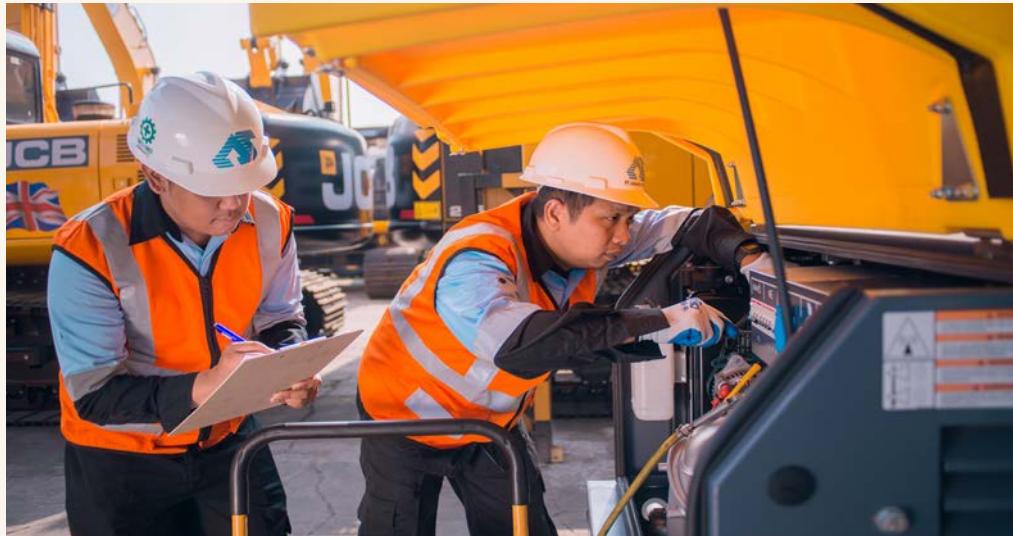
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We believe in the durability of our heavy equipment and the strength of our support services.

Our comprehensive after-sales service stands as proof of that commitment.

After Sales Service

At Airindo Sakti, we're dedicated to providing exceptional after-sales service.



Airindo Sakti is supported by a team of expert mechanics stationed in various strategic locations across Indonesia, including Jakarta, Cilegon, Semarang, Surabaya, Samarinda, and Makassar.

Utilizing modern workshops and training facilities, we focus on preventive maintenance and team capability development to ensure the optimal performance of your heavy equipment.

We proactively conduct regular site visits and leverage the latest technology to detect potential issues early. Our 24-hour emergency service is always on standby in the event of any constraints.

We also provide flexible maintenance contract options, ranging from five to ten years, to protect your investment.

Choose Airindo Sakti for peace of mind and reliable equipment performance.

Parts Availability

We're committed to providing our customers with genuine spare parts that meet the highest quality standards.



We adhere to factory recommendations to ensure optimal performance and longevity.

Our comprehensive after-sales service further enhances your experience, guaranteeing your satisfaction with our products.

To ensure **timely delivery**, we maintain a **substantial inventory of spare parts** within our facilities. Additionally, our principals strategically stock **85% of their spare parts in Southeast Asia**, enabling **rapid fulfillment of orders** in Indonesia.

With Airindo Sakti, you can rely on a **steady supply of genuine spare parts** to keep your equipment operating at peak efficiency.

Our Network

Headquartered in South Jakarta, Airindo Sakti is a leading provider of heavy equipment solutions with a broad reach across Indonesia.



Committed to serving you across Indonesia, we have established branch offices in **Cilegon, Semarang, Surabaya, Samarinda, and Makassar**.

Our strategically positioned central warehouse in Wanaherang, Gunung Putri - Bogor, ensures consistent product availability and excellent service for all our customers nationwide



🌐 www.airindosakti.co.id

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