

COMPANY PROFILE 2026



*Your Success,
Our Mission*

TABLE OF CONTENTS

04 THE COMPANY

10 INDUSTRIES

14 EQUIPMENTS

24 AFTER-SALES SERVICE
& PRODUCT SUPPORT

27 OUR NETWORK



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**Welcome,
let's build
success
together.**

Rahadian Mahendra
President Director

At PT Airindo Sakti, we are dedicated to providing top-tier heavy equipment and unparalleled customer support.

We are your one-stop solution for heavy equipment needs. With over 40 years of experience, we are the exclusive distributor of leading brands like Soosan Hydraulic Breakers, Brokk Demolition Equipments, JCB Equipments, and Hyundai Forklifts in Indonesia.

We serve diverse sectors, including mining, construction, and material handling, with quality and reliability.

We deliver quality and reliability you can trust.

**Your Success,
Our Mission**

The Company

Leading distributor of premium heavy equipment in Indonesia since 1982.

Originally focused on Atlas Copco products, our expertise in distribution and after-sales service has propelled us to market leadership. By prioritising exceptional support, including timely service and parts availability, we've consistently exceeded customer expectations.

In 1992, PT Airindo Sakti transitioned to a dedicated distributor company, solidifying our position in the industry.

As a family-owned business, we bring a personal touch to our operations. Our team is passionate about delivering top-tier equipment and unparalleled service, ensuring long-lasting partnerships with our valued customers.

Our deep-rooted commitment to quality, reliability, and customer satisfaction has driven our success for over four decades.

A deep commitment to *quality, reliability,* and *customer satisfaction* has been the foundation of our success for more than forty years.



Vision

To be the **premier provider** of heavy equipment solutions in Indonesia, renowned for our **exceptional quality, reliability, and customer service**.

Mission

To build enduring partnerships with our customers and partners by delivering innovative, high-performance heavy equipment, coupled with unparalleled support and service.



Core Values



Family

Commitment to treating colleagues like family, fostering strong relationships, and creating a supportive work environment.



Openness

To inform the real situation, being minded, open to critics & new way of works.



Urgency

Have sense of pro-active in taking actions or completing tasks.



Resilience

Ability to bounce back from difficult situation. Adaptability, toughness & creativity. We strive to improve.

The Milestone

The history of our heavy equipment sales journey began more than 40 years ago.

1982



- Established 1982 as PT Atlasco Sakti.
- First Atlas Copco distributor in Indonesia.
- Initially sold air compressors, construction equipment, and pneumatic tools.
- Current focus is on distributing a wide range of Atlas Copco Light Towers.

1991



- PT Atlasco Sakti officially changed its name to PT Airindo Sakti.
- The rebranding aimed to highlight its Indonesian identity and refresh the corporate image.
- This strategic move was followed by the opening of new branches in Surabaya (1983) and Semarang (1991).

1992



Appointed as the first official agent in Indonesia for the Korean heavy equipment brand, Samsung Heavy Industries.

1996



We serve as the exclusive distributor in Indonesia for Benford, the premium British producer of compaction tools like dumpers and rollers.



We strengthened our construction sector position in 1996 by becoming the exclusive distributor for three major heavy equipment brands, notably Aveling Barford from the UK.

1997



Our team successfully delivered 100 units of 20-ton Excavators and 10 Long Arm Excavators to support shrimp farming operations in South Sumatra.

2000



Following the acquisition of Samsung Material Handling by Clark Material Handling, we officially became a dealer and supplier for Clark Forklifts.



As the initial step in our Indonesian expansion, we were previously affiliated with PT Daya Kobelco Construction Machinery Indonesia.

2001



Since **2001**, we have been the authorize Soosan dealer, holding the exclusive distribution rights for Soosan Breakers in Indonesia.

2008



As the sole distributor of **Brick-ing Solutions** in Indonesia since 2008, we provide the safest, most efficient, and lightest brick-laying machines for rotary kilns.

2009



We were formerly the distributor for **Haulotte** (France), offering their full line of aerial work platforms.

2012



In 2012, we have been a trusted distributor for **Cool Power Genset**, offering high-performance diesel and gas generator sets. Ranging from 4 kVA to 3500 kVA and featuring world-class engines, our power solutions are built to drive productivity across the industrial, mining, and construction industries.

2014



We have been the authorize dealer for **Tonly** Mining Trucks since 2014, providing reliable, high-capacity **30-60 ton** dump and rigid truck solutions.

With two decades of expertise in the forklift industry, we are well-positioned to serve the Indonesian market effectively.

2017



We have been the official **JCB** dealer in Indonesia since 2017, supplying a wide range of heavy equipment, such as Excavators and Backhoe Loaders, across multiple industries.

2022



We successfully facilitated the entry of **Hyundai's** world-class brand into the Indonesian market by selling their 30-ton forklift unit as their official dealer.

2025



In 2025, we officially became the authorize dealer for **Puzzolana**, Asia's largest **crusher** manufacturer, completing our product offerings for the construction and mining sectors.

The Industries

We support the heavy equipment needs across five industry sectors.



**At Airindo Sakti,
we provide your industry
with the best solutions,
not just equipment.**

**We select only reliable
products to help you face
every challenge.**



Mining



The mining industry relies on a diverse range of tough and efficient heavy equipment to support all operations, from excavation to maintenance.

- **Tonly Off-Road Mining Truck:** Transport large volumes of material, even across challenging terrain.
- **JCB Excavator:** Used for essential excavation, loading, and material handling.
- **JCB Backhoe Loader & Soil Compactor:** Employed for work area preparation and site maintenance.
- **JCB Loadall Telescopic Handlers with Tyre Handler:** Facilitate the maintenance and easy tire replacement of heavy equipment.
- **Atlas Copco Light Tower:** Provide maximum illumination to ensure safety and productivity during night operations.



Construction



The construction industry relies heavily on diverse heavy equipment to build sustainable and efficient infrastructure.

- **Soosan Breaker:** Efficiently breaks up concrete and rock.
- **JCB Excavator:** Handles various tasks including digging, loading, and material handling with precision.
- **JCB Soil Compactor:** Compacts soil and ground materials effectively.
- **JCB Backhoe Loader:** Provides flexible lifting and material movement solutions.
- **JCB Loadall Telescopic Handler:** Offers an efficient solution for heavy lifting.
- **Tonly Off-Road Dump Truck:** Transports heavy materials across challenging off-road terrain.
- **Puzzolana Crusher:** Processes raw materials to produce construction aggregates.



Forestry



In the forestry industry, **JCB** provides versatile heavy equipment to support more efficient and sustainable work in the field.

- **JCB Mini Excavator (Zero Tail Swing):** Ideal for clearing vegetation and detailed work in restricted areas.
- **JCB Backhoe Loader:** Efficient for digging, loading, and constructing forest roads.



Smelter & Cement



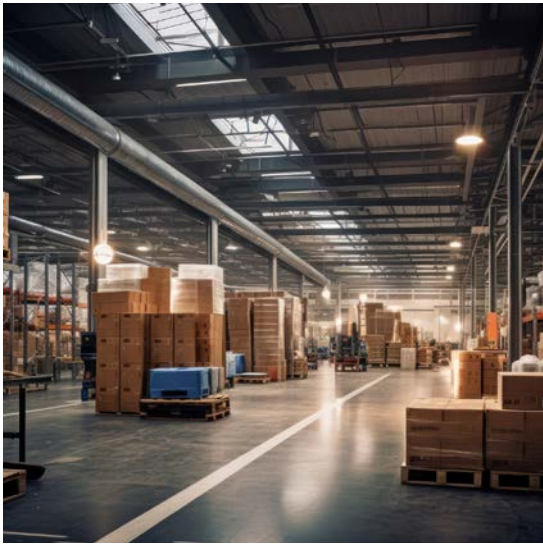
Refractory & Demolition Solutions for Extreme Conditions.

The smelting and cement industries require robust machinery for refractory demolition in extreme, high-temperature working environments.

- **Brokk Demolition Robots:**
High-tech demolition robots specially designed for high heat. Various models and attachments ensure fast and safe demolition.
- **Bricking Solutions:** Manufacturer of premium, custom-designed equipment for safely and efficiently installing refractory bricks inside kilns or ladles.
 - * **Ez Flexx 50:** An adaptive model that conforms to kiln shapes and offers rapid assembly for maximum time efficiency..
 - * **Support Accessories:** Includes *Safety Cage* (kiln inspection), *Ez-Lift Platform* (silo access), and *Conveyor Belt* (safe & efficient material transfer).
- **Epiroc Breakers:** Specialized demolition and breaking tools that further enhance Brokk's capability in these industries.



Material Handling



Efficiency in goods movement and storage is key in this industry, supported by specialized machinery.

- **JCB Loadall Telescopic Handler:** Provides versatile vertical lifting, loading, and transportation of heavy material using its extendable boom.
- **JCB Backhoe Loader:** Excels in combined digging, loading, and material handling operations.
- **Hyundai Forklift:** Essential for efficient pallet and goods transfer in storage and distribution hubs.

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We provide top-tier heavy equipment to maximize your performance and reduce operating costs.

Equipments

Explore our range of premium equipments.



Authorized Distributor & After Sales Service of:

SOOSAN
CEBOTICS

TONLY

Atlas Copco
LIGHT TOWER

BROKK[®]



JCB

HYUNDAI
MATERIAL HANDLING


PUZZOLANA

“

We curate world-class heavy equipment solutions from top global manufacturers to ensure premium quality and peak efficiency for your business.



Soosan Hydraulic Breaker



With over 100,000 global units sold, the **SOOSAN** breaker is renowned for delivering best-in-class power, even with a lightweight design. PT Airindo Sakti, the official dealer of **Soosan Cebotics** (new 2025 branding) since 2001, proudly leads the market for Soosan breakers in Indonesia.

SB Line



Small Range
Carrier Weight 6 - 21 T
(Semi-box & Side Type)

Medium Range
Carrier Weight 18 - 35 T
(Semi-box & Side Type)

Heavy Range
Carrier Weight 28 - 90 T
(Semi-box type)

SQ Line



Small Range
Carrier Weight 7 - 21 T

Medium Range
Carrier Weight 18 - 35 T

Heavy Range
Carrier Weight 30 - 90 T

ET Line



ET 200
Carrier Weight 18 - 25 T

ET 300
Carrier Weight 25 - 32 T



Tonly Off-Road Dump Truck



Tonly Heavy Industries offers over 30 types of off-road products across four main series (40T, 50T, 60T, and 70T), plus specialized off-road vehicles.

As a pioneer in China's off-road vehicle industry, Tonly commands over a 30% market share. Our products are widely used in mining, hydroelectric, and large-scale construction projects, with exports spanning Russia, Southeast Asia, and beyond.

TL 849R



TL 859R

TL 875KR



TLM 50

TL 855



Atlas Copco Light Tower



The HiLight range. Your site, your light!

The HiLight range of lighting towers were designed to offer the widest choice when it comes to finding the light tower that is right for your application.

We provide a wide range of industries with a flexible and dynamic set of lighting options, while addressing all aspects of efficiency and safety. You can also be assured of the robust build quality and compact size for which Atlas Copco is globally recognized.

Metal Halide Portable Light Tower



The robustness of the Metal halide light towers make them very suitable for tough environments such as **quarries**, as well as **multiple drop rental applications**.

Portable Diesel LED Light Tower



Designed for **construction and mining**, the LED light tower lens illuminates areas up to 5,000 m² with maximum brightness, ensuring safer and more productive work.

Demolition Robots, Descaler & Breaker Attachment



Thousands of **Brokk** demolition robots are operating in successful projects worldwide, spanning over 100 countries. Brokk continuously innovates—developing new machines, technology, and services — to ensure it remains the best choice.

Our ultimate goal is to **provide safe, efficient, powerful, and profitable tools for your demolition work.**

PIONEERING DEMOLITION SINCE 1976

Demolition Robots



Descaler



Breaker Attachment



Epiroc
Partner

Bricking Machines

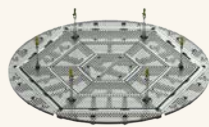


For over 50 years, **Bricking Solutions** has manufactured specialized rotary kiln refractory maintenance products that form our "Refractory Maintenance Circle."

Our bricking machines and custom maintenance products are designed for **superior safety** and **cost-efficiency**, helping your plant ensure quick, high-quality, and secure kiln maintenance.



**EZ Flexx
Bricking Machine**



Suspended Platform



Kiln Access Ramps



**Safety
Inspection Cage**



Port-A-Trac



Hydraulic Conveyor



Muck-It-Bucket



Bedding Cart



Material Basket



Incline Conveyor



Keying Jack



Brick Check



JCB Equipments



As a leading global construction equipment manufacturer, JCB designs highly productive and fuel-efficient products that ensure high investment returns for our loyal customers in Indonesia.

Discover our comprehensive range of **Excavators**, **Backhoe Loaders**, **Telescopic Handlers**, and **Soil Compactors**.



**Tracked
Excavator**



**Compact
Excavator**



**Backhoe
Loader**



**Telescopic
Handler (Loadall)**



**Compaction
Equipment**

Hyundai Forklifts



Hyundai offers the right forklift for every need.

Our equipment is manufactured to the highest standards, ensuring reliable daily performance. With a diverse model range — **perfect for handling concrete or lumber, loading warehouses or trucks, both indoors and outdoors** — Hyundai forklifts are engineered to make heavy work easier.



Diesel



Electric



**Warehouse
Equipment**

Puzzolana Crushers



As Asia's largest crushing and screening equipment manufacturer, **Puzzolana** India is synonymous with innovation and excellence.

Our high-quality equipment is built with cutting-edge technology to reduce production costs. We support various sectors, including **Aggregate, Cement, Iron Ore, Mining, Steel, and many others.**

Crushers - Static Crusher Plant



Jaw Crusher



Cone Crusher

Capacity 120, 200, 250, 350 & 450 TPH

Mobile Crusher



DELIVERING EXCELLENCE

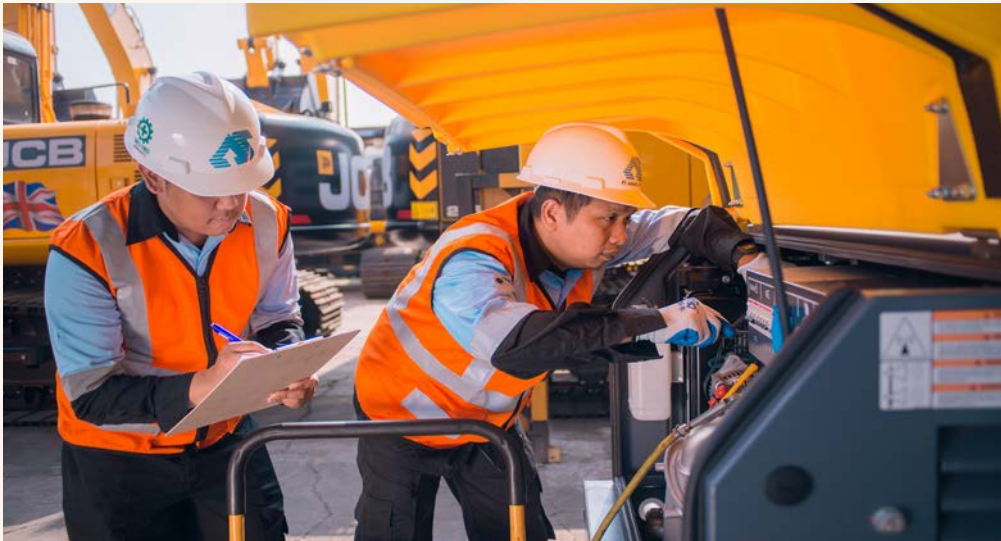
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We believe in the durability of our heavy equipment and the strength of our support services.

Our comprehensive after-sales service stands as proof of that commitment.

After Sales Service

At Airindo Sakti, we're dedicated to providing exceptional after-sales service.



Airindo Sakti is supported by a team of **expert mechanics** stationed in various **strategic locations** across Indonesia, including **Jakarta, Cilegon, Semarang, Surabaya, Samarinda, and Makassar**.

Utilizing **modern workshops** and **training facilities**, we focus on **preventive maintenance** and **team capability development** to ensure the **optimal performance** of your heavy equipment.

We **proactively** conduct regular site visits and leverage the **latest technology** to detect potential issues early. Our **24-hour emergency service** is always on standby in the event of any constraints.

We also provide **flexible maintenance contract options**, ranging from **five to ten years**, to **protect your investment**.

Choose Airindo Sakti for **peace of mind** and **reliable equipment performance**.

Parts Availability

We're committed to providing our customers with genuine spare parts that meet the highest quality standards.



We adhere to **factory recommendations** to ensure **optimal performance and longevity**.

Our **comprehensive after-sales service** further enhances your experience, **guaranteeing your satisfaction** with our products.

To ensure **timely delivery**, we maintain a **substantial inventory of spare parts** within our facilities. Additionally, our principals strategically stock **85% of their spare parts in Southeast Asia**, enabling **rapid fulfillment of orders** in Indonesia.

With **Airindo Sakti**, you can rely on a **steady supply of genuine spare parts** to keep your equipment **operating at peak efficiency**.

Our Network

Headquartered in South Jakarta, Airindo Sakti is a leading provider of heavy equipment solutions with a broad reach across Indonesia.



Committed to serving you across Indonesia, we have established branch offices in **Cilegon, Semarang, Surabaya, Samarinda, and Makassar.**

Our strategically positioned central warehouse in Wanaherang, Gunung Putri - Bogor, ensures consistent product availability and excellent service for all our customers nationwide



AIRINDO SAKTI

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